

constant CONNECTION

Winter 2017



FOCUSING ON ADS-B OUT

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Maintenance • Avionics • Interiors • Composites • Accessories • Structures • Parts • NDT

CONSTANT NEWS

H-STAB AMOC REPAIRS

10 H-stabs completed this month



NEW MANAGERS



LAS General Manager
Richard McMillon
216.337.3381



Special Accounts Sales
Manager (Pre-Buy/Broker)
Steve Bruce
216.544.0433

CESSNA NDT MILESTONE

We completed our 100th Eddy Current Skin Seam Inspection on the Cessna Citation series of jet aircraft. This includes Citation X, Citation Sovereign, Citation III/VI/VII, Citation Excel/XLS/XLS+, Citation V/Ultra/Encore/Encore+, CJ/CJ2/CJ3/CJ4 and other models.



PPG WINDSHIELD DISTRIBUTOR

PPG Aerospace is developing an upgraded version of the standard replacement windshield for both the Beechjet 400 and Hawker 400XP airframes. The upgrades include features such as: composite windshield technology, providing the toughness and chemical resistance of glass, as well as the weight saving benefits of plastic, polycarbonate main plies equating to higher strength-to-weight ratio, an anti-ice heating system, and a Surface Seal® Coating, which provides better water shed, therefore improving visibility in rainy conditions. The windshield will be paired with a special seal-kit required for installation. CARE has been selected as the sole distributor for the windshield.

Call or Email CARE at
800.440.9004 | CARE@constantaviation.com
For Pricing and Information.

NORTHCOAST 99 WINNER

We are proud to again be recognized by The Employer's Resource Council as one of 99 best places to work in Northeast Ohio for the fourth time in five years. NorthCoast 99 recognizes great places to work for top performing people that drive results, provide competitive advantages, and allow businesses to innovate and grow. Passion and work ethic are highly considered in our hiring process, as they are attributes that cannot be taught. We are not just a team; we are a family.



6TH ANNUAL FOOD DRIVE

This fall our Constant Aviation team members in Cleveland and Las Vegas participated in our 6th Annual Food Drive to help feed the hungry. A total of 12,959 pounds of food were donated to the Greater Cleveland Food Bank and Three Square in Las Vegas. In addition, our facilities generated a cash donation that provided 21,514 meals to those in need. We surpassed last year's donations and made a powerful impact in the fight against hunger.



CLE PLANE PULL 2016

Our Constant Aviation team in Cleveland participated in the 7th Annual Plane Pull benefiting Special Olympics Ohio. Teams of up to 20 were tested to see how fast they could pull a Boeing 737. We had two Co-Ed teams compete – one placed 7th and the other placed 11th out of 22 teams! We also had our Men's team compete and place 2nd. The event raised over \$48,000 in donations, including over \$2,400 from our company.



RECENTLY COMPLETED

- 3 Legacy 96-Month Inspections
- Global Express 750 Hour Inspection
- 2 Challenger 300 96-Month Inspections
- 3 Embraer Shuttle 120-Month Inspections
- Legacy 600 FANS Upgrade
- Legacy 600 144-Month Inspection
- 2 Challenger 604 24-Month Inspections
- 3 Citation X Doc 11
- 2 Citation X Doc 3 and Doc 4
- Citation X ADS-B Upgrade
- Gulfstream 350 Pre-Buy Inspection
- Legacy 600 ADS-B Upgrade
- Legacy 650 48-Month Inspection
- Challenger 300 ATG-5000 Installation
- Embraer Shuttle 48-Month Inspection
- Citation X ADS-B Upgrade
- Embraer Shuttle TCAS 7.1/ADS-B Upgrade
- Phenom 300 ATG-5000 Installation
- 5 Phenom 300 48-Month Inspections
- Beechjet AB Inspection/Dual Engine Change
- Lear 45 ATG-5000 Installation
- 3 Phenom 300 24-Month Inspections
- G-IV ATG-5000 Installation
- Citation X Doc 10/Dual Engine Change
- Phenom 100 12-Month Inspection/Engine Change
- Challenger 300 1200 Hour Inspection
- Phenom 300 Interior Refurbishment
- Challenger 300 Interior Refurbishment

MONTHS LEFT

35

ADS-B OUT MANDATE
DEADLINE 1-1-2020

FOCUSING ON ADS-B

What is ADS-B

Automatic Dependent Surveillance – Broadcast (ADS-B) is the next step in the evolution of Air Traffic Management, shifting from traditional radar to satellite based architecture. With ADS-B, each aircraft broadcasts its current GPS position as well as several other pieces of information including, but not limited to, altitude, ground speed, heading and call sign. Receivers on the ground process this information and relay it to air traffic controllers.

Benefits of ADS-B Out

- Environmentally friendly technology
- Increases situational awareness
- Minimizing room for accidents by providing ATC with more information and frequent updates
- A new level of safety and fuel efficiency
- Enhances the pilot's and air traffic controller's awareness of aircraft in the airspace
- Improves the ability to track aircraft fleet
- More efficient spacing, optimal routing, and provides surveillance in non-radar environments, like the Gulf of Mexico and parts of Alaska

Why do I need ADS-B Out

Effective January 1, 2020, the FAA has mandated that all aircraft operating in airspace which currently requires a Mode C transponder must be equipped with an approved ADS-B Out system. ADS-B is a component of NextGen Air Traffic Management, which brings a higher level of safety along with increases in fuel economy and utility.

The industry has surmised that the sheer number of aircraft requiring this equipment update, in conjunction with the number of available service centers, leaves the aviation sector at quite a disadvantage. The key here is to act sooner, rather than later. The closer the deadline approaches, the less likely service centers are to have availability.

You can also save money and downtime by scheduling an ADS-B installation in conjunction with a maintenance event. During large inspections the interior will typically already be removed, saving charges for removal and installation costs for ADS-B alone.

Some aircraft can become ADS-B compliant through multiple paths. Now is the time to explore options and determine if an ADS-B solution will be compatible with other upgrades that may be desired such as WAAS/LPV.

WHY NOW?

- ▲ Price Will Increase
- ▼ Shop Availability Will Decrease
 - ▲ Turnaround Time Will Increase
 - ▼ Aircraft Resale Value Will Decrease

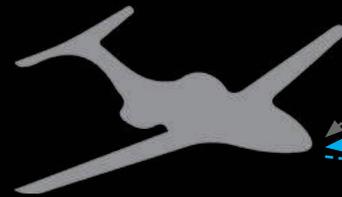
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Jim Hehnen
ADS-B Product Manager
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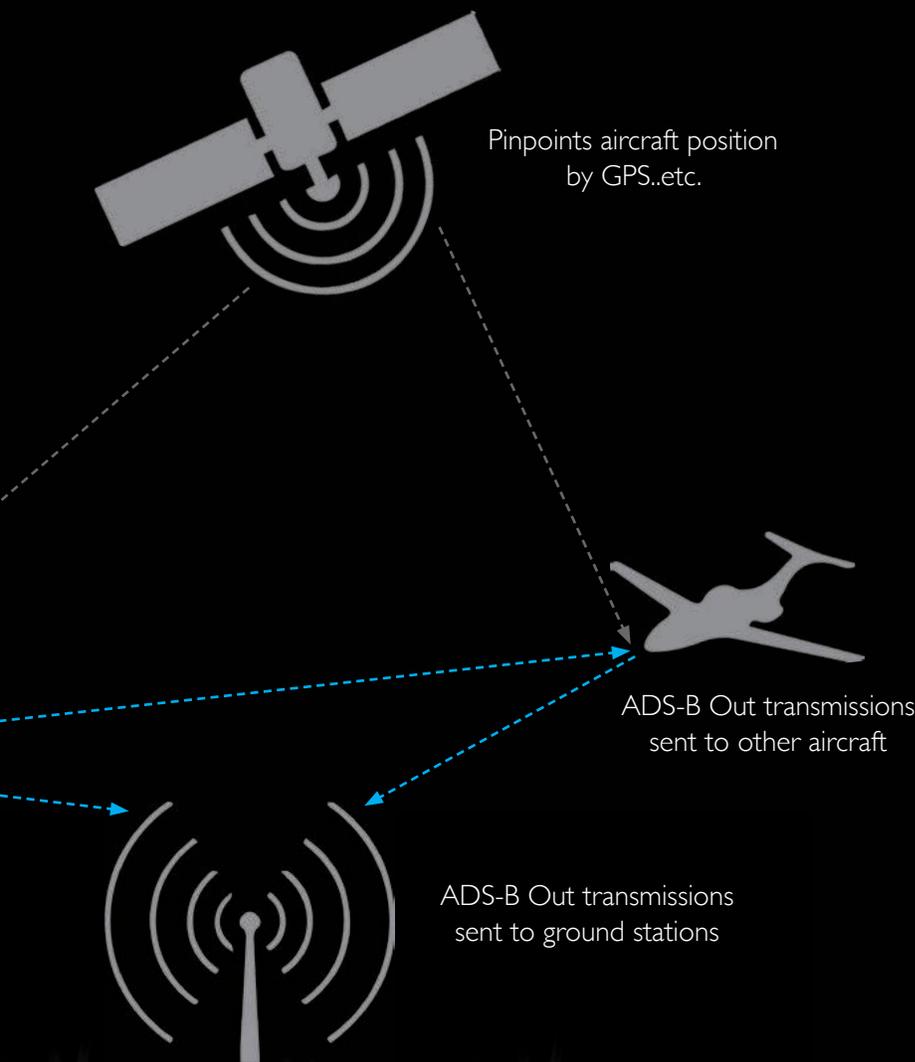


Aircraft equipped with
ADS-B Out

constant AVIATION

Call Today **Tim**

ADS-B OUT OPTIONS



Constant Aviation ADS-B Out Packages and Installation

- Beechjet 400A/XP
- Challenger 300/350
- Challenger 604/605
- Citation 550 Bravo
- Citation 560/560 (V)
- Citation 560 Encore/Encore+
- Citation 560 Excel
- Citation 560 Ultra
- Citation 560 XLS/XLS+
- Citation 650/(III)/(VI)/(VII)
- Citation X
- CJ1/CJ2/CJ3
- CL-601-3A/CL-601-3R
- Global Express
- Gulfstream G-IV/GV/G-IVSP
- Hawker 700A
- Hawker 750
- Hawker 800/A/XP/H1000A
- Hawker 850XP
- Hawker 900XP
- Lear 40/45
- Legacy 600/650/Shuttle
- Nextant 400XT/XTi
- Phenom 100/300

Pricing and Information

216.261.7119

info@constantaviation.com

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CARE™

Inventory | Sourcing | Expediting | Purchasing

Citation X Engines

AVAILABLE NOW FOR OUTRIGHT PURCHASE



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FOR PRICING**

24/7/365 PART SUPPORT

800.440.9004

CARE@constantaviation.com

ENGINE NO. 1

AE3007C

S/N: 330071

HRS: 15439.9

CYC: 9721

**4500 HR Inspection Completed:
15427.2, 29 July, 2016**

ENGINE NO. 2

AE3007C

S/N: 330084

HRS: 15746.8

CYC: 9939

**4500 HR Inspection Completed:
15734, 15 August, 2016**

CARE™ Beechjet Engine Program

A Solution for Beechjet -5 & -5R Engine Operators

**Beechjet -5 & -5R
Engines Available for
Exchange, Rental or
Outright Purchase**

Call 800.440.9004
for more information.



The Beechjet Engine Program

CARE's new Beechjet Engine program offers customers the flexibility to choose whether a lease, exchange, or outright purchase makes sense for their situation. The engine is often times the most expensive component on an aircraft. When evaluating overhaul costs, there are multiple factors to take into consideration. CARE's Beechjet engine program has options for every price point. These options include leasing, exchanging or outright purchase of the engines. In addition to parts specific to the engine, we have an extensive Beechjet inventory with over 9,000 line items valued at over \$5.2 million. This includes but is not limited to:

- H-Stabs
- Landing Gear
- Thrust Reverser Doors and Assemblies
- Main Wheel Assemblies
- Inlets
- Starter Generators
- Brakes
- Flaps

CARE Inventory

We have an extensive inventory of parts for:

- Beechjet 400A/XP
- Legacy 600
- Citation X
- Challenger 300
- Gulfstream IV

We take pride in being your one stop solution for all your parts needs. Our dedicated sourcing agents are available 24 hours a day at 800.440.9004 or CARE@constantaviation.com.



Upgrade Your Gulfstream or Global

With Honeywell Ovation Select[®] Cabin Management System



Gulfstream V
Honeywell Ovation Select CMS
Installed by Constant Aviation

Stay Connected With a CMS Install From Constant Aviation

Honeywell Ovation Select® CMS

The Ovation Select CMS packages offer top of the line components in a superior digital solution. This CMS system provides state-of-the-art connectivity via smart phones, tablets, Apple Watch and other wearable technology, as well as any of the installed passenger control units located throughout the cabin, providing the ultimate experience. Through an auxiliary input panel, the system integrates high-definition LCD monitors, Blu-ray players, satellite television, external camera systems and any other portable electronic devices. Ovation Select utilizes the latest Ethernet network backbone and puts the entertainment system, lighting, temperature and galley controls at the passengers' fingertips with touch screen panels. The system's functionality appeals to a wide variety of passengers, from corporate individual working under a deadline, to the tiniest of travelers who require movies in HD. By downloading the Honeywell Cabin Control App, your comfort is just a touch away. The technology has built in system monitoring and maintenance functions, which aid in troubleshooting as well as improving reliability.

Working With You

In aviation, time is money. We are sensitive to the fact that every moment that an aircraft spends on the ground costs money. Constant Aviation has four conveniently located service centers at (KCLE) (KCGF) (KBHM) and (KLAS), and service disruption can be greatly minimized when installation is done concurrently with a scheduled maintenance event. Constant is proud to offer this state-of-the-art system to Gulfstream and Global operators. It is available for Gulfstream IV / V / 450 / 550 and Global 5000 / 6000 / Express aircraft. We are looking at options to provide this CMS upgrade on additional large cabin airframes in the near future. In addition to CMS upgrades, Constant Aviation can complete avionics and interior upgrades as well.



View the Gulfstream V interior complete with the Honeywell CMS at:
www.youtube.com/constantaviation

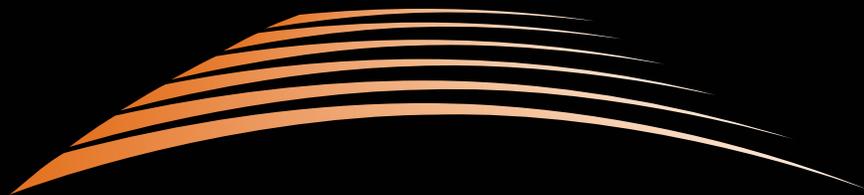
Global Express Honeywell Ovation Select CMS Installed by Constant Aviation



2017 2017 2017
HAPPY NEW YEAR HAPPY NE
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WELL WISHES WELL
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HAPPY NEW YEAR HAPPY NE
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WELL WISHES WELL

Happy New Year

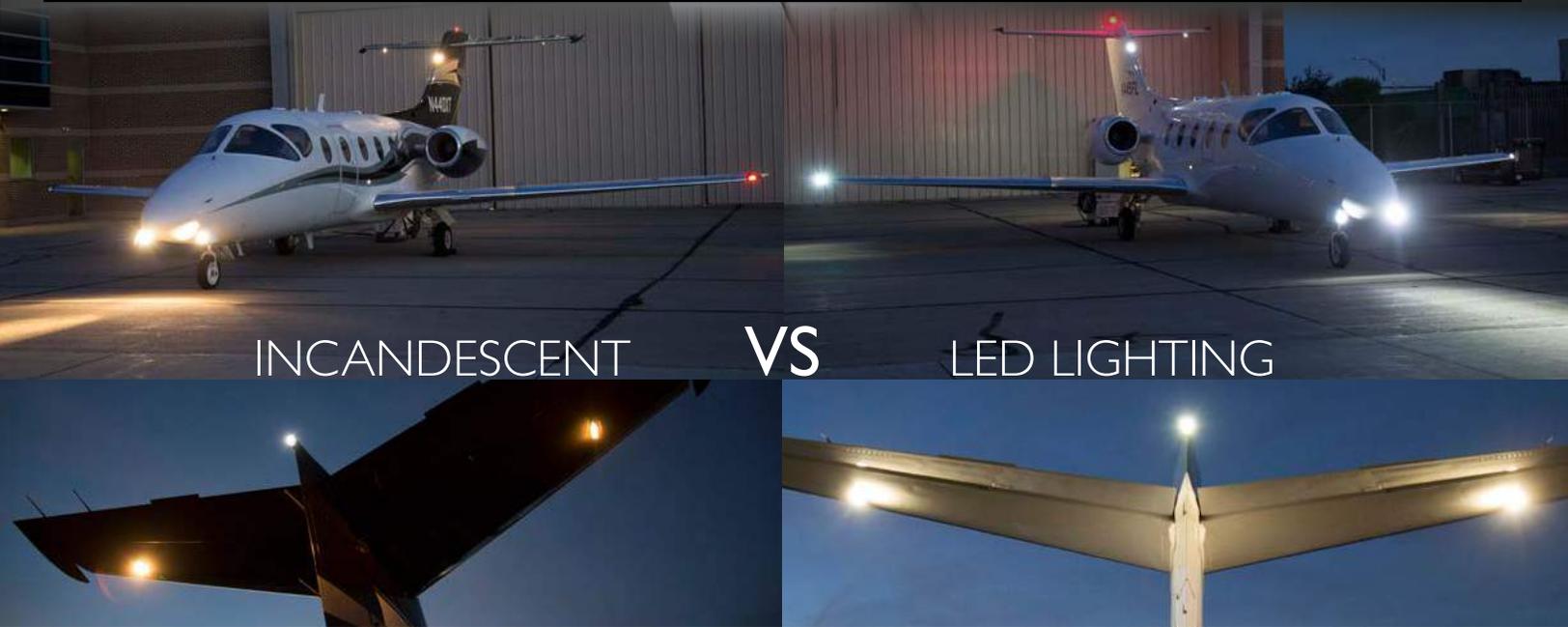
Wishing You All the Best in 2017!



constant
AVIATION

Beechjet 400A/XP LED Light Package

Upgrade for a Brighter Runway



Beechjet 400A/XP LED Package

CARE is now offering an LED Lighting kits designed for both the Beechjet 400A and Nextant 400XT aircraft.

The kits offer an upgrade to the incandescent exterior lights installed by the factory on both the Beechjet and Nextant aircraft. LED exterior lighting provides better visual for pilots, offers lower energy consumption, and requires less maintenance. The LEDs in our kit are solid-state mounted devices that can tolerate high levels of shock and vibration.

The LED Lighting Kit requires installation by one of Constant Aviation's four Service Center locations: (KCLE), (KCGF), (KBHM) or (KLAS).

[Call 800.440.9004 for Pricing and Information](tel:800.440.9004)



Long Life. LED based lighting products will last over 50,000 hours of continuous operation. Unlike most other light sources, LEDs do not have their lifespan reduced by on/off cycles. Halogen bulb landing lights typically only last 100 hours, and Xenon strobe tubes typically last 2,000 hours in the aircraft environment.

High Efficiency. The LEDs have high lumen efficacy ratings, and as a result our products typically use less than 1/3 the power of Halogen bulbs. This significantly reduces the electrical load on the airplane's battery and alternator system. On final approach, low engine RPMs result in a reduced output from the alternator, so halogen bulbs typically brown-out the electrical system and produce less than their rated light output at full voltage.

Shock and Vibration Resistant. The LEDs in our product are solid-state mounted devices that can tolerate high levels of shock and vibration without failing. The primary driver of Halogen bulb filament failures and Xenon tube lead failures is airframe vibration. Our LED lights are designed to tolerate this high vibration environment indefinitely.

Less Weight. Our LED strobe products utilize built-in power supplies and are very lightweight. Traditional Xenon strobes utilize large, heavy power supply boxes. Converting to a pair of AeroLEDs wingtip strobes can remove 3 pounds of weight from an airplane.

Authorized Legacy 500 Service Center

3rd Scheduled Legacy 500, 750 Hour Inspection Completed





We Are an Experienced Embraer Authorized Service Center

Legacy 500, 750 Hour Inspections

Embraer's Legacy 500 is a mid-size business jet that won best-in-class Clean-Sheet design and was noted as the first of its class to utilize intelligent flight controls. Most notably, the aircraft is the first mid-size jet to employ full Fly-By-Wire technology. With close to 40 Legacy 500's in operation, the fleet is entering its first 750 hours of operation, qualifying the aircraft for its first round of mandated inspections.

The check consists of 35 tasks, as well as a routine engine inspection, and was led by Constant's Legacy Program Manager, Jim Rady. Jim has 40 years of experience in the aviation industry and has been involved in a myriad of projects on the Embraer line, including four Legacy 600 wing changes, as well as the

first ever Phenom 300 wing change. Our longstanding 18-year relationship with Embraer as an authorized service center, coupled with Jim Rady's notable experience, continues to position Constant Aviation to be a leading MRO on the support of the Embraer platforms. We have achieved extensive milestones on the Legacy 600 platform.

Over the years, we have continued to expand on our Embraer offerings by systematically expanding additional airframe capabilities as it became necessary. We are truly committed to our partnership with Embraer. The measures we have taken to nurture and preserve that commitment; airframe specific schooling for our technicians and the acquisition of over \$500,000 in specialized tooling are definitely a testament to that.



JetSuite Unveils New Phenom 100 Interiors

Designed and Installed by Constant Aviation





+



The JetSuite Fleet of 10 Phenom 100 Business Jets

JetSuite

JetSuite, the world's most experienced Phenom operator, has unveiled new interiors for its fleet of ten Phenom 100 jets. The upgraded Phenom 100 is equipped with the latest in cockpit and cabin design and features a revamped interior. The upgrades include recovered taupe and coal seats, cabin panels and leather cabin drink rails. The Embraer aircraft interiors were redesigned under the direction of Cleveland-based Constant Aviation.

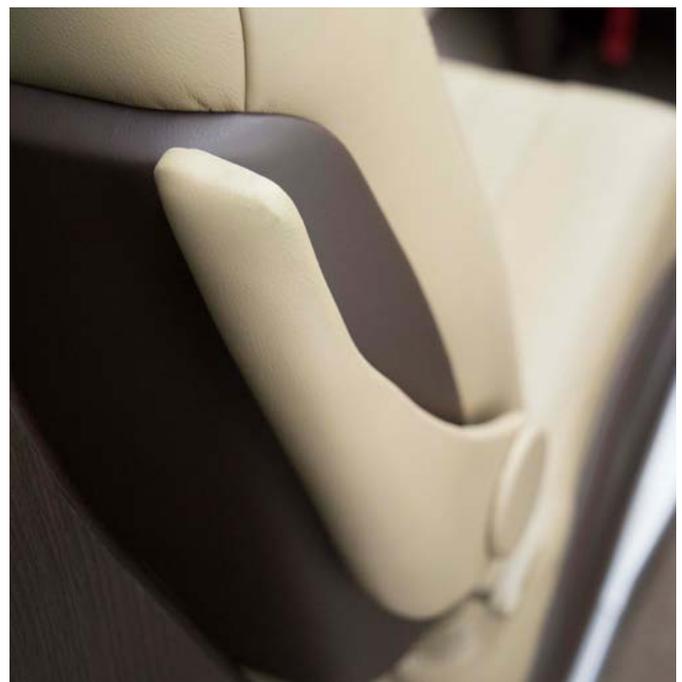
JetSuite's Embraer Phenom 100s fly to more than 2,000 airports in the United States, Canada and Mexico. It seats four passengers comfortably in the most spacious cabins in their class. The BMW-designed leather interiors feature Bose Quiet Comfort headsets and 110V power outlets at every seat.

The newly designed Phenom interiors coincide with the significant JetSuite expansion this year. With the acquisition of ten Embraer E135 jets, the operator recently branched out into public charter service with JetSuiteX, through which a private jet experience may be purchased by a single seat. JetSuiteX offers regular daily flights between major west coast city markets, including San Francisco; Los Angeles; Las Vegas; San Jose and Bozeman, Montana. Introductory fares on the new, larger 30-seat aircraft start from just \$99 each way. Clients may also charter the whole jet for around \$8,000 per hour (or just \$300 per person per hour for a group of 30).

Partnership

We are delighted to partner with this industry leader to restore the Phenom 100 interiors on their growing fleet. Our interior specialists worked with the JetSuite team to provide luxury options that will add to their customers' experience. We recently delivered the first Phenom 100 to JetSuite and are currently working on the remaining aircraft.

We are happy to be working with Constant Aviation to completely update our Phenom 100s," said JetSuite CEO, Alex Wilcox. "We know our loyal clients will enjoy the new interiors, and we look forward to continuing to provide them with unparalleled value and service."



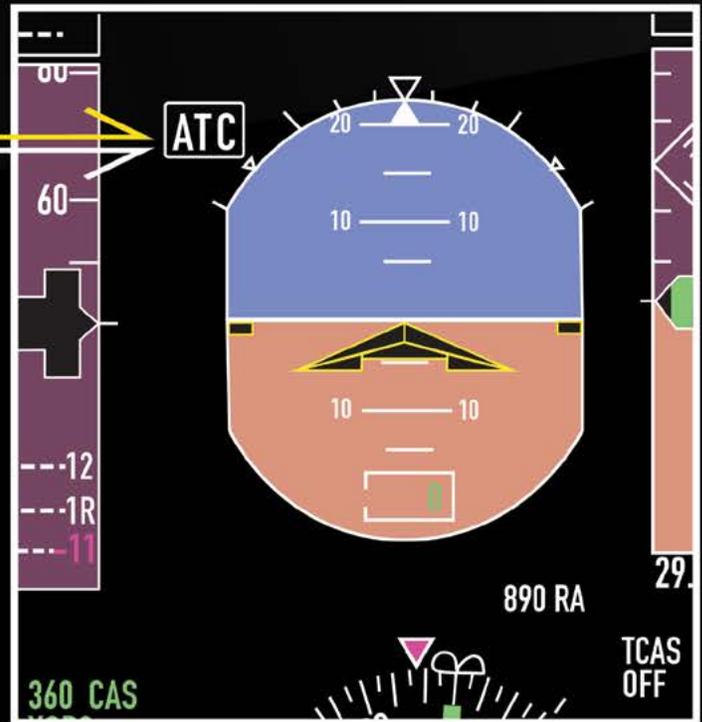
View the finished interiors at:
www.youtube.com/constantaviation

LEGACY 600/650

FANS-IA SOLUTION

FULLY INTEGRATED

- Automatic and accurate location reporting
 - A change in flight levels triggers a report
 - ATC report notifications on display
 - Saves the pilot an extra step during flights
- Access to optimal airspace, saving fuel and time
- Admittance to the preferred track system



Introducing the Fully Integrated FANS Solution with Cockpit Displays

The FANS technology allows an aircraft to communicate with air traffic control, including clearances, pilot requests, position reporting, and maintaining separation between aircraft. FANS technology is a requirement when requesting permission to fly overseas in the North Atlantic Track System (NATS). The track system provides access to optimal altitudes, winds, and cruising speeds and are controlled by special Oceanic Control Centers air traffic controllers. Receiving approval to fly in this airspace ensures maximized tail winds, reducing fuel burn and flight time, which is a top priority for a business aircraft flying overseas.

FANS technology also improves aircraft safety by replacing high frequency voice communications with automatic text-based communications. Other companies pair the STC with Honeywell Mark III CMU and an ICS-220 Iridium transceiver, but they are using standalone annunciators and sonalert for audio alerting.

Constant sets itself apart by having a fully integrated solution that involves EICAS messages, pop-up alerts on the PFD, and a tone generated by the Aural Warning Unit that chimes "ATC Message."

We are innovative leaders on the Legacy 600/650 platform, and our customers requested a solution that didn't involve the installation of an Inmarsat satellite system. We developed this solution, and the customer response has been extremely positive. We are an Embraer Authorized Service Center with a dedicated and experienced Legacy 600/650 team. Constant Aviation has been affiliated with Embraer since 1998, and has achieved more than 1.3 million hours of Legacy airframe experience.

The FAA supplemental type certificate (STC) for the Legacy 600/650 Future Air Navigation Systems (FANS-I/A) solution, is available for purchase and installation at any of our Constant Aviation locations.

Call 216.261.7119 for Pricing and Information



Increase Your In-flight Capability

GOGO to Launch 4G Service in 2017

Partnering with Gogo Business Aviation

As Gogo Business Aviation, a leader in connected airplanes, continues toward its scheduled launch of its 4G service in the first half of 2017, Constant Aviation will be one of the first Gogo dealers to develop Supplemental Type Certificates (STCs) for the new system.

Constant will work with Gogo to develop STCs for Embraer 145 Series Shuttle, Legacy 600/650, Gulfstream V, and Phenom 300 aircraft. They will participate as a partner for hardware sales and installations on other business aircraft.

“Constant Aviation continues to be a trusted partner with expertise and a sterling reputation of delivering great service to its clients,” said Andy Geist, Senior Vice President of Business Aviation Solutions for Gogo. “We are pleased to partner with Constant Aviation as we continue to progress toward the launch of our 4G service in 2017 and our next generation network in 2018.”

4G Service Increases Capability

The new technology we will be installing, operating on Gogo’s proven, reliable network, will enable business travelers to get more done while in-flight and promises a great value. Clients are eager for the increased capability Gogo’s 4G network will deliver for in-flight connectivity and entertainment.

Gogo will provide a reliable 4G experience with superior connectivity for passengers over existing technologies. The new service will include services such as Gogo Vision, providing the latest movies, TV, flight tracker and weather reports. Additional features include Gogo Text & Talk, allowing passengers to call and text with their personal smart phones and mobile numbers; streaming video and audio; as well as face-to-face conversations with a user’s favorite applications; email with attachments; and web browsing – on a proven network in the continental U.S. and large portions of Alaska and Canada.

Created specifically for the business aviation market, Gogo’s 4G system is a specially designed application of Gogo’s air-to-ground technology that leverages its existing ground network of more than 250 towers. Technology that has already flown hundreds of thousands of hours aboard thousands of business and commercial aircraft. The 4G equipment package will incorporate dual-band 802.11ac Wi-Fi service and a host of other features – all from a single, lightweight box.

Constant Aviation Won Third Gogo Dealer of the Year Award (2016 Pictured)





NBAA BACE 2016

This year's NBAA Business Aviation Convention and Exhibition (NBAA-BACE) took place at the Orange County Convention Center and Orlando Executive Airport in Orlando, Florida from November 1st through 3rd. It was another exciting and productive event for Constant Aviation. Along with our updated booth design inside the convention center, we had 24/7 on-site dedicated AOG support to assist in any situation during the show. Thank you to everyone who joined us at this event and we look forward to seeing you next year in Las Vegas!



- 1,100+ Exhibitors
- 49 States Represented
- 95 Countries Represented
- 50+ Education Sessions
- 27,000+ Industry Professionals
- 144 aircraft were on display at Orlando Airport
- 9 Aircraft were on display inside the convention center



UPCOMING EVENT

NBAA Regional Forum

January 26th, 2017

Palm Beach International Airport (PBI)

West Palm Beach, FL



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South Central Regional
Sales Manager
Dan Davenport
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West Regional
Sales Manager
Cory Hankins
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Special Accounts Sales
Manager (Pre-Buy/Broker)
Steve Bruce
216.544.0433

Avionics Sales Managers



West and South Central
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Midwest and Great Lakes
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Northeast and Southeast
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ADS-B Product Manager
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Fleet Sales Managers



Gulfstream
Fleet Sales Manager
Jeremy Snider
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Cessna
Fleet Sales Manager
Paul Boucher
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Interior Sales



Interior Sales
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Interior Sales
Support & Design
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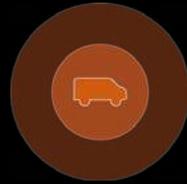
Support Center



AOG, Questions, Issues
and Travel Arrangements
24/7 Support Center
216.261.7119



Strategically Placed
Nationwide Hubs



New Locations
Rifle & Denver, Colorado



Talk to a Live Person,
Not a Recording

24/7

All day Support,
Questions & Issues



GPS Tracked Vehicles
Anytime, Anywhere Service



State-of-the-Art
Control Center



Certified & Dedicated
Technicians

2,838+

Years of Combined
Aviation Experience



AOG Parts
Shipped Fast

5,700+

AOG Calls
Completed in 2016



464+ Airports
Serviced in 2016



Experienced Program
Managers

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